# Must-Read Resources for Institutions Preparing for Deployment



#### **Vendor Profiles**

Overview about vendor offerings, differentiators, strengths, and opportunities

- Avaap/Navigator Management Partners
- Alchemy
- Coming soon: Accenture, Collaborative Solutions, Deloitte, Huron, and Sierra-Cedar

## Top of Mind Blog and Podcast Series

Insights and expertise from higher education executives, that explore the people, technology, and innovations shaping the future of learning

- "11 Questions to Ask Potential Deployment Partners"
- "A Workday vs. Salesforce Implementation: Lessons Learned from Georgetown University"





#### Guides

Helping clients form an opinion, make decisions, or solve a problem

- A Guide to Success with Salesforce
- 2019 Comparison of Ellucian Banner to Workday

## Infographics

Data and insights intended to make complex technology topics easily understandable

- 2019 Finance and HR/HCM Higher Education Partner Summary
- Coming soon: 2020 Implementation Partners Comparison



Expertise and insights for higher education.

