



**TAMBELLINI GROUP**  
TRUSTED MARKET ADVISORS®

# Tambellini Premium Services

FOR HIGHER EDUCATION INSTITUTIONS

## MARKET OVERVIEW PRESENTATION

The 90-minute Market Overview Presentation provides insights into the current state of the higher education technology market. It includes the most recent data on student selections and selection trends from previous years, as well as trends in other parts of the market—from admissions to advancement, integrations to security. It also covers the major finance, HCM and student vendors and their trajectories from previous years. Includes ample time for Q&A.

## TRANSFORMATION READINESS WORKSHOP

Transformation Readiness Workshop assists institutional leaders in understanding the impact and opportunities of moving to the cloud from legacy applications. The workshop helps institutions understand the preparation and transition efforts to understand the institutional readiness for change. Areas addressed in the workshop include legacy versus cloud solutions, process re-engineering, skills, organizational change, change management, and preparing the leadership and teams for success.

## ADMINISTRATIVE SYSTEMS CLOUD PREPARATION ROADMAP

The Administrative Systems Cloud Preparation Roadmap supports the IT organization in developing a technology and organizational roadmap for the institution to move its major applications to the cloud. The roadmap will include technical, organizational, and skillset planning analyses that IT organizations can use to prepare the institution for the cloud. A Tambellini analyst will work hand-in-hand with the roadmap sponsor to guide and advise them throughout the process.

## DATA MANAGEMENT STRATEGY ROADMAP

The Data Management Strategy Roadmap assists IT leadership and key business stakeholders in determining the institution's existing state of data maturity. The review also includes the development of a roadmap to advance the institution's data management practices and systems to enable data-driven decision-making and achievement of institutional data goals. Specific areas addressed are data governance, reporting, integration, and data warehousing.

## INSTITUTION ALIGNED MARKET REPORT PRESENTATION

The Institution Aligned Market Report Presentation provides institutions with an overview of what institutions like them have selected for one core administrative system in the past several years, based on institutional type and incumbent solution. Members may choose

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Premium Services are representative of the available options. Premium Services may be added or changed throughout the year based on member interests and needs.

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one of the following areas for their report: CRM (advancement, admissions and recruiting, or enterprise CRM), HCM and finance platforms, LMS, student success, or student systems. The report includes a presentation that compares the top 2-3 solutions and is accompanied by a brief summary.

## **INSTITUTION ALIGNED WORKSHOP**

The Institution Aligned Workshop allows members to work with the Tambellini analyst and advisor team to design and deliver an institutional workshop to meet IT leadership's and institutional needs. The proposed workshop must fit within Tambellini areas of expertise with parameters that are mutually agreed upon in order to qualify as a Premium Service.

For more information:  
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