



TAMBELLINI GROUP
TRUSTED MARKET ADVISORS®

Tambellini Premium Services

FOR HIGHER EDUCATION INSTITUTIONS

INSTITUTION ALIGNED MARKET PRESENTATION

The Institution Aligned Market Presentation provides institutions with an overview of what institutions of a similar profile have selected in an area of focus in the past several years, based on institutional type and incumbent solution. Members may choose one of the following areas for their report: student systems, student CRM (admissions, recruiting, and student success), finance and HCM platforms, enterprise CRM, LMS, advancement/CRM systems.

MARKET PRESENTATION

The 90-minute Market Presentation provides insights into the current state of the higher education technology market. It includes the most recent data on selections and selection trends from previous years, as well as trends in other parts of the market relevant to the area of focus. Includes ample time for Q&A.

PROJECT AND GOVERNANCE STRUCTURE REVIEW

The Project and Governance Structure Review helps institutions by comparing their project and governance structure to other institutions with insights into best practices, success stories, and lessons learned including actionable steps necessary for making better decisions. Through this review, institutions can bring current market insights into their project approach and governance framework to establish a foundation for a successful project outcome.

PROJECT BUDGETARY REVIEW

The Project Budgetary Review helps institutions by considering market relevance and impacts to their budget. A Tambellini analyst and strategic advisor will begin with a review of the budget with the institution. They will then align and apply relevant market trends and shifts that may impact the budget and develop recommendations for the institution. A Tambellini analyst and strategic advisor will meet with the institution team responsible for the budget to review collaboratively the feedback, notes, and recommendations. A Project Budgetary Review can be conducted in any of Tambellini's areas of focus.

ROADMAP REVIEW

The Roadmap Review allows a member to go beyond an analyst Inquiry by receiving an in-depth review of the institution's technology modernization roadmap. A Tambellini analyst

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Premium Services are representative of the available options. Premium Services may be added or changed throughout the year based on member interests and needs.

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and strategic advisor will review the roadmap developed by the institution, identifying relevant market trends and considerations for the institution. The analyst and strategic advisor will meet with the team that has developed the roadmap at the start of the effort and provide up to one hour of collaborative discussion regarding the review, with notes provided to the institution. A Roadmap Review can be conducted for an enterprise roadmap or any of Tambellini's areas of focus.

For more information:
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